BRITISH COLUMBIA
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BC STATS

Service BC
Ministry of Labour and Citizens' Services

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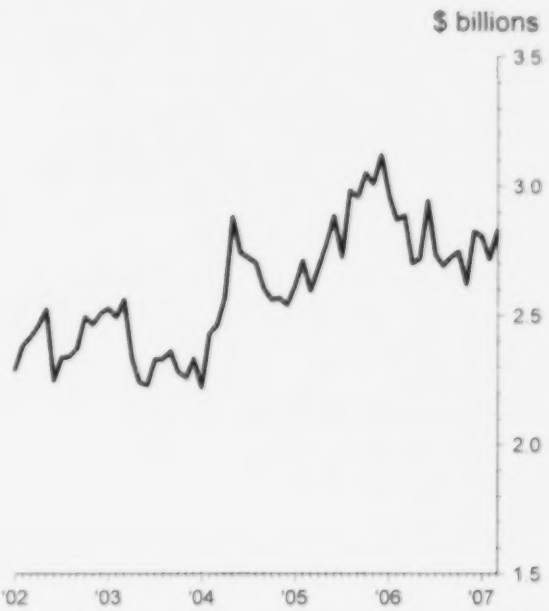
Exports ◆ March 2007

- There was a 4.6% drop in the value of BC commodity exports in the first quarter compared to the same period in 2006. The main contributors to slumping exports continue to be energy and solid wood products.
- Energy product exports fell 12.3% over the first three months of 2007 compared to the first quarter of 2006, mainly due to reduced prices for natural gas and coal. Volumes of natural gas exported actually increased 2.2%, but lower prices dragged the value of natural gas exports down 15.1%. The volume of coal shipments slipped 3.2%, but the value of coal exports plunged even more (-18.2%) due to lower prices. Meanwhile, electricity bucked the trend as the value of exports of that good soared (+241.4%).
- Exports of solid wood products declined 18.7% in the first quarter. Shipments of softwood lumber slumped 18.4% due to a combination of lower prices and reduced demand, mainly as a result of a drop off in housing starts in the United States.
- Shipments of pulp and paper products continue to rise, with exports up 15.1% over last year, with pulp (+30.2%) leading the way. However, exports of newsprint are headed in the other direction, falling 17.0% in the first quarter.
- Agriculture and food products have experienced a significant boost in exports, with the value of shipments rising 19.3%. Exports of fruit and nuts from the province climbed 50.5%.
- Exports of chemicals and chemical products jumped 27.1% in the first three months of 2007. This increase has boosted the export share of this good from 1.8% in 2006 to 2.4% in 2007.
- BC origin exports to the United States fell 6.4% in the first quarter. Shipments to the European Union were down 6.1%, while exports to the Pacific Rim were flat (-0.1%), despite a 12.0% jump in shipments to China. Hong Kong (-20.6%), Taiwan (-15.4%) and India (-39.4%) all experienced double-digit declines. On the positive side, exports to Australia were up 25.5%.

Energy product exports are well down from 2006 levels

SEASONALLY ADJUSTED EXPORTS

Exports (adjusted for seasonality) rebounded in March



Seasonal adjustment supplies a means of making month-to-month comparisons by removing the regular periodic seasonal fluctuations that occur. Variations from normal seasonal patterns are revealed in the seasonally adjusted data series.

- Exports rebounded in March with a 4.0% increase as shipments of forest products (+6.7%), industrial & consumer goods (+5.2%) and agriculture and fish products (+3.8%) all bounced back from declines in February. The only decline was for energy products (-0.5%).
- Exports to the US climbed 3.2%, while shipments to other destinations rose 5.3%. Forest products and industrial & consumer goods were the main drivers of increases in both cases.

BC Exports, Seasonally Adjusted ($Millions)

Month	Agriculture & Fish	Energy	Forest Products	Machinery& Equip, Auto	Industrial, Consumer	Total	Exports to USA
Mar 2005	176	470	1,119	338	493	2,596	1,737
Apr	185	529	1,107	352	511	2,684	1,764
May	186	566	1,147	358	520	2,777	1,759
Jun	213	622	1,121	363	563	2,883	1,811
Jul	174	713	1,005	364	469	2,725	1,825
Aug	201	786	1,065	370	558	2,981	1,843
Sep	189	793	1,040	358	576	2,956	1,831
Oct	194	853	1,144	371	485	3,048	2,042
Nov	203	702	1,148	377	577	3,008	2,031
Dec	193	805	1,177	386	558	3,119	1,977
Jan 2006	190	712	1,164	366	534	2,967	1,964
Feb	190	585	1,146	373	574	2,868	1,802
Mar	189	585	1,102	423	586	2,885	1,780
Apr	182	544	1,085	365	524	2,701	1,711
May	191	520	1,079	343	585	2,718	1,683
Jun	186	551	1,100	370	733	2,941	1,682
Jul	193	479	1,051	345	665	2,734	1,669
Aug	195	494	1,077	338	585	2,690	1,653
Sep	209	500	1,031	380	606	2,724	1,614
Oct	202	453	1,025	391	674	2,745	1,604
Nov	196	448	1,005	356	615	2,620	1,593
Dec	213	526	1,027	375	680	2,822	1,707
Jan 2007	217	512	1,096	364	616	2,804	1,732
Feb	212	580	994	372	559	2,717	1,706
Mar	220	577	1,060	379	588	2,824	1,760

BC's High Tech Trade[1]

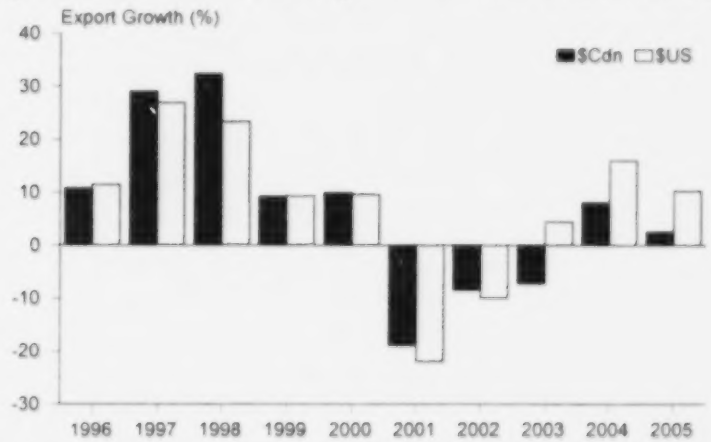
Exports from BC are still largely resource-based: high technology represented only 2% of total commodity exports in 2005

British Columbia has traditionally relied on resource extraction industries to drive its economy and this was particularly true with respect to commodity exports. More recently, BC's economy has become more diversified with the service sector playing an increasingly greater role; however, exports from the province are still largely resource-based. As such, British Columbia's economy is susceptible to commodity price fluctuations and the cyclical nature of demand for these goods. High technology is one area in which the BC economy has been growing, starting the process of diversification away from the traditional hewing of wood and drawing of water types of industries. However, in 2005, high tech goods represented only 2% of BC's total commodity exports, although almost a quarter (23%) of BC's service exports were high technology-oriented.

Nevertheless, BC's high technology sector continues to expand. In 2005, there was a modest 2.6% increase in the value of high technology commodity exports from the province. The increase occurred despite a 4.5% drop in exports to the United States, the largest market for high technology goods from British Columbia. Part of the reason for the subdued performance is the rapid appreciation of the Canadian dollar in recent years. Valued in American currency, growth in exports of high technology goods has been considerably stronger over the last three years, including a 10.3% jump in 2005.

BC origin high tech goods exports climbed 2.6% in 2005

BC's high tech exports edged up in 2005, although growth was much stronger when converted to US$



Source: BC Stats

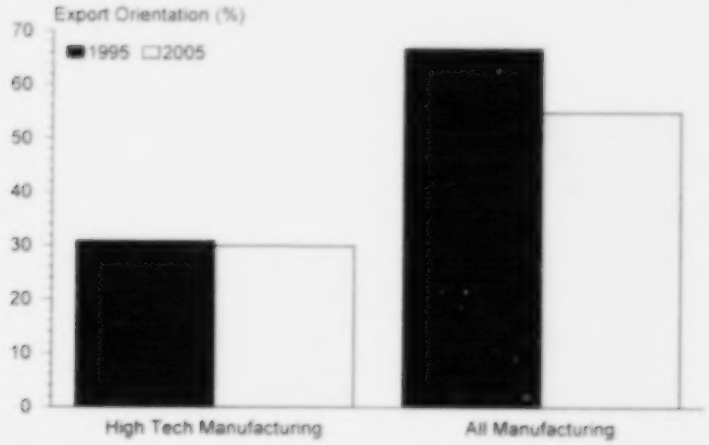
The overall value of all goods exported from BC climbed 10.0% in 2005, significantly outpacing international shipments of high technology goods. Slower growth in high tech exports compared

[1] This article is extracted from the *Profile of the British Columbia High Technology Sector: 2006 Edition*, available online at http://www.bcstats.gov.bc.ca/data/bus_stat/busind/hi_tech/HTPcurr.pdf.

to commodity trade as a whole has led to a diminishing share for high technology commodities, down almost a whole percentage point from the peak of 3% recorded in 1998.

While slower export growth may be a concern, BC's high technology manufacturing sector tends to be geared more toward the Canadian market, particularly compared to manufacturing in the province in general. In 2005, only 30% of total high tech shipments were exported compared to 55% of manufactured goods overall. In addition, this ratio has contracted somewhat over the last decade, such that a larger share of high technology goods produced in British Columbia are now destined for the Canadian market.

A smaller portion of high technology products are exported compared to total manufacturing



Source: BC Stats

Most BC-produced high tech goods are destined for the Canadian market

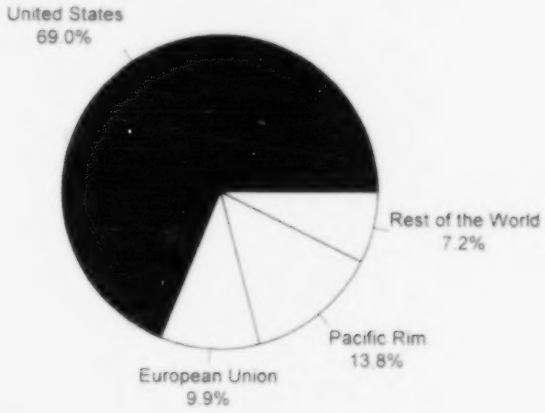
As with exports in general, the United States is the top destination for high technology goods exported from British Columbia. In 2005, BC exported $486 million worth of high tech goods to the United States, or 69% of all high tech goods exported from the province. This is higher than the proportion of total commodity exports from BC that were shipped to the United States, as only 65% of BC's total goods exports were US-bound in 2005. However, the share of BC's high technology exports headed for the US has slipped in recent years. As recently as 2002, over 80% of BC's high tech goods went to the United States.

High technology exports to Mainland China grew 61.8% to $23 million in 2005, vaulting that country past the United Kingdom to place a distant second to the US as a destination for high tech commodity exports from British Columbia. Exports to Japan experienced even more impressive growth, climbing 80.8% to $20 million to rank third. The United Kingdom dropped to fourth as shipments to that country slumped 20.6% in 2005.

High tech exports to Mainland China grew substantially making it the second largest destination for BC high tech goods in 2005

Despite the drop in shipments to the UK, exports to the countries of the European Union climbed 7.3%, spurred largely by shipments to Italy, which more than doubled in 2005. However, the most significant region for growth in exports was the Pacific Rim, which took in 47.1% more of BC's high tech goods compared to 2004. In addition to Japan and China, Taiwan (+139.9%), Australia (+40.9%) and Hong Kong (+37.0%) also experienced robust double-digit increases.

The United States is the dominant destination for BC high tech goods exports



Source: BC Stats

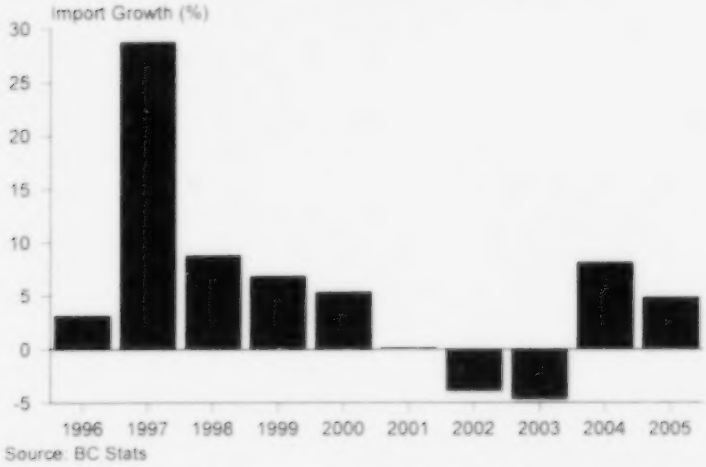
Over two-thirds of BC's high tech commodity exports are to the US

BC imports far more high technology goods than it exports. In 2005, the value of imports of high tech goods into BC grew for the second straight year, rising 4.8%. BC's high technology imports tend to follow a trend similar to high tech exports because a significant amount of high tech goods imported into the province are used as inputs into BC's own high technology manufacturing. As a result, when demand for domestically produced high tech goods is down, the demand for input goods imported into the province is also muted. This can particularly be seen over the last few years as imports were declining at the same time as exports and their subsequent rebound also followed the trend of exports.

The largest source of increased imports was the Pacific Rim, particularly Mainland China. While imports from the United States slipped 2.1% and high tech goods shipped to BC from the European Union fell 11.4%, shipments from the Pacific Rim climbed 11.4%, including a 30.9% surge in imports from China. Portable computers and cellular telephones were among the goods driving much of the increase in high tech goods entering the province from China, which suggests that at least some of the growth in imports was consumer-driven and not solely due to the demand created by the domestic high tech sector.

Much of the growth in high tech imports was from goods originating in Pacific Rim countries

Imports of high technology products into British Columbia increased in 2005

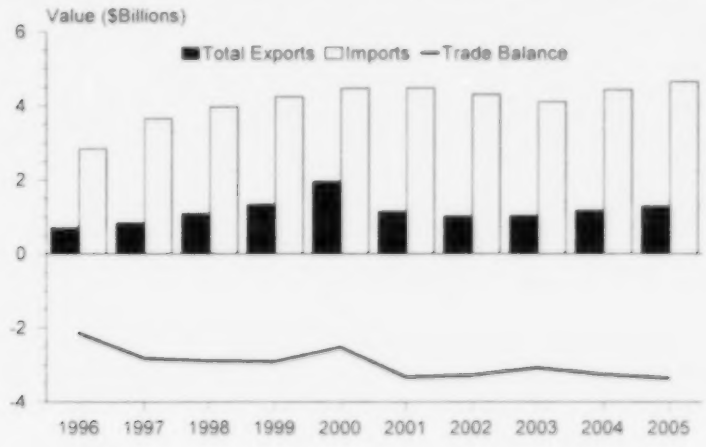


Source: BC Stats

BC imported 4.8% more worth of high tech goods in 2005

As is the case with exports, the United States is the most significant origin of BC imports of high technology, although it is far less dominant as a source for imports than it is as a destination for exports. In 2005, just under 40% of imports of high tech products into BC originated in the United States, amounting to $1,851 million. Countries in the Pacific Rim were the source of just over a third of BC high tech imports (36%). Within the Pacific Rim, Mainland China was the leading origin of high tech imports into BC, shipping $712 million worth of these goods to the province, or 15% of imports. This was good enough to rank China second as a source for high tech imports into BC, well ahead of third-ranked Mexico ($382 million). In fact, China shipped more high tech products to BC than all of the European Union countries combined ($411 million).

BC imports far more high tech goods than it exports



Source: BC Stats

BC has a significant trade deficit in high tech goods

British Columbia imports substantially more high technology goods than it exports and, as a result, the province runs a trade deficit in these commodities. The faster growth in imports compared to exports meant that the trade deficit increased slightly in 2005, rising to just under $3.4 billion. In other words, BC imported $3.4 billion more in high tech goods than it exported in 2005.

Over half of BC's high tech goods trade deficit is with the US and China

Approximately a third ($1.1 billion) of BC's high tech trade deficit is with the United States. This is in stark contrast to commodity trade as a whole, where BC has a substantial trade surplus with the United States. The second largest deficit in trade of high tech goods for BC is with Mainland China. At $676 million, it represents about 20% of BC's high tech commodity trade deficit. The next largest deficit is with Mexico, at $374 million, which is larger than the combined deficit with all the countries of the European Union ($277 million).

On the service side of the ledger, there is far less detail available with regard to international trade, mainly due to the difficulty involved in measuring such trade. As a result, BC STATS has endeavoured only to measure high tech service exports, so that a trade balance for services cannot be measured.

Some service exports take place when BC-based professionals, such as engineers or software programmers, work for a period of time outside the province. Service exports also occur when, for example, an engineering firm produces a study in its BC office for an overseas client or when a software developer creates a new program that is "shipped" on-line to a client in another country.

The high technology sector in BC exports far more services than goods. In 2005, the value of high tech service exports was over three times that of international shipments of high tech goods. This is in contrast to the province's overall exports, for which commodity shipments are valued at almost four times that of service exports.

BC high tech service exports climbed 12.1% in 2005

The value of high tech service exports from BC surged 12.1% in 2005, largely due to strong growth in computer and related services, as well as motion picture production and post-production. Exports of computer and related services, which represent well over half of total high technology service exports, climbed 7.2%. Most of the increase was a result of a strong performance in the computer systems design and related industry. The motion picture industry rebounded from a slowdown in 2004 despite the continuing appreciation of the Canadian dollar against its American counterpart, with exports skyrocketing 71.8%. While a higher dollar may have driven away some American productions in 2004, a boost in available tax credits was likely the main reason for their return in 2005. The tax credits available to foreign film-makers shooting in British Columbia are attractive to

budget conscious producers and have helped the province develop a world class motion picture industry.

While 2005 was not a particularly standout year for high tech commodity exports, the better performance for service exports shows some promise for the sector in British Columbia. For a more detailed look at high tech trade, including comparisons with other provinces and the United States, as well as measurements of high tech GDP, revenue, wages and salaries, employment and establishment counts, refer to the *Profile of the British Columbia High Technology Sector: 2006 Edition*. An update to this publication should be available sometime in the fall of 2007 with data covering 2006.

Recent Feature Articles in British Columbia Origin Exports Release
Listed By Statistical Reference Date of Issue

07-03 *BC's High Tech Trade*
(released May 2007)

07-02 *Canada-USA Corn Row*
(released April 2007)

07-01 *Is the Sun Rising on Trade With Japan?*
(released March 2007)

06-12 *Year in Review: 2006*
(released February 2007)

06-11 *Brazil-Canada Trade Getting Over Jet Lag*
(released January 2007)

06-10 *Plan B: An APEC Free Trade Region?*
(released December 2006)

06-09 *Success of BC's Mining Industry Helps Boost Exports*
(released November 2006)

06-08 *Provincial Export Profile*
(released October 2006)

06-07 *Has Doha Gone the Way of the Dodo?*
(released September 2006)

06-06 *Will BC Miss the Boat on Port Expansion?*
(released August 2006)

06-05 *Breaking the Interprovincial Trade Barrier*
(released July 2006)

06-04 *Deal or No Deal for Softwood Lumber?*
(released June 2006)

06-03 *Will Canada-India Trade Spice Up?*
(released May 2006)

06-02 *Log Exports Becoming More of a Private Affair*
(released April 2006)

06-01 *BC Exports: 2005 in Review*
(released March 2006)

05-12 *Electricity Puts a Charge into BC Exports*
(released February 2006)

05-11 *Pulp Friction: Challenging Times for BC's Pulp Industry*
(released January 2006)

05-10 *Japan Aims for Free Trade with Canada*
(released December 2005)

05-09 *China's Growth Both an Opportunity and a Threat for Exporters*
(released November 2005)

05-08 *Booming Energy Sector May Give Rise to "Dutch Disease" for Other Exporters*
(released October 2005)

05-07 *Laying on the Lumber*
(released September 2005)

05-06 *Removal of Textile Quotas Tailor-Made for Protectionist Fervour*
(released August 2005)

05-05 *Comparative Trade Numbers Don't Add Up*
(released July 2005)

05-04 *South Korea Seeks Trade Deal with Canada*
(released June 2005)

05-03 *Any BC Port in a Trade Storm*
(released May 2005)

05-02 *American Protectionism: Backfiring on All Cylinders*
(released April 2005)

05-01 *Commodity Prices, Exchange Rates and Exports*
(released March 2005)

04-12 *The Internet Pharmacy Debate*
(released February 2005)

04-11 *Canada's Trade With China*
(released January 2005)

04-10 *Legitimate Border Threat or Reefer Madness?*
(released December 2004)

NOTES

Countries Included Within World Regions:
(1) Western Europe: United Kingdom, Ireland, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland.
(2) Eastern Europe: other Europe, including all of Russia, Georgia, Kazakhstan, Kyrgyzstan, Moldova, etc.
(3) South East Asia: Malaysia, Brunei Darussalam, Singapore, Myanmar, Kampuchea, Laos, Indonesia, Philippines, Thailand, Vietnam.
(4) Africa: continental Africa, excluding Ethiopia, Libya, Somalia, Sudan, Egypt.
(5) South America: continental South America from Colombia and Venezuela south to Chile and Argentina, including offshore islands, but not Caribbean.
(6) Central America and Caribbean: from Guatemala and Belize to Panama, plus Caribbean Islands.
(7) Pacific Rim (including Japan): Japan, Hong Kong, Malaysia, Brunei Darussalam, Singapore, Laos, Mongolia, China, Indonesia, North Korea, South Korea, Philippines, Macau, Taiwan, Thailand, Vietnam, Australia, Fiji, New Zealand.
(8) Pacific Rim: as above, but excluding Japan.
(9) Middle East: from Turkey and Iran south through the Arabian Peninsula. Excluding Afghanistan and Pakistan, but including Cyprus, Ethiopia, Egypt, Somalia, Sudan and Libya.

The **European Union** is the membership as of January 1, 2007: Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom.

'Selected Value-added Wood Products' category includes prefabricated houses, doors, windows, furniture, moulding, siding, etc. It does not include panel products, shakes, shingles or any pulp and paper products.

Revisions
Statistics Canada revises trade data for the previous three data years with release of the December data. The revision number is indicated in the footer of the tables (e.g., Rev 1 is the first annual revision, etc., and Prelim indicates it is the first release of data to December for that year). In addition to annual revisions, Statistics Canada revises the data for the previous data year every quarter (indicated in the footer by Rev Q1, etc).

Service Offered for Detailed Trade Statistics
For BC government statistics users requiring more detailed information on exports or imports, a special report service is offered through the address below:

Dan Schrier
BC STATS
P.O. Box 9410 Stn Prov Govt
Victoria, B.C. V8W 9V1
(250) 387-0376

This service is provided through the Trade Research and Inquiry Package (TRIP) computer reporting system. TRIP offers user-defined tabulations of export or import statistics for BC, Canada, the United States and other countries. Tabulations can include information on commodities, countries, US states, years, months, mode of transport, etc.

B.C. ORIGIN EXPORTS TO SELECTED DESTINATIONS

	MARCH			YEAR-TO-DATE			ANNUAL		
	2006	2007	CHANGE 2006-07	2006	2007	CHANGE 2006-07	2004	2005	2006
	VALUES ($,000)		(%)	VALUES ($,000)		(%)	VALUES ($,000)		
United Kingdom	23,472	44,070	87.8%	112,659	106,555	-5.4%	341,303	420,960	386,189
Germany	49,593	48,773	-1.7%	130,726	121,280	-7.2%	428,277	470,595	446,918
People's Republic of China	122,255	154,819	26.6%	344,977	386,254	12.0%	1,225,409	1,325,457	1,485,690
Hong Kong	27,273	16,881	-38.1%	53,280	42,320	-20.6%	252,139	213,166	199,209
Taiwan	53,700	38,732	-27.9%	134,011	113,411	-15.4%	486,744	498,768	520,726
Japan	413,223	401,726	-2.8%	1,052,643	1,037,597	-1.4%	3,805,088	4,163,754	4,706,182
South Korea	102,556	95,725	-6.7%	278,669	262,677	-5.7%	909,555	1,167,722	1,364,522
India	34,497	16,530	-52.1%	61,898	37,513	-39.4%	132,824	196,511	345,935
Australia	10,348	20,667	99.7%	38,526	48,363	25.5%	224,046	180,187	171,483
Mexico	22,182	25,405	14.5%	51,685	55,238	6.9%	198,348	236,957	185,037
United States	1,870,279	1,836,115	-1.8%	5,351,918	5,010,400	-6.4%	20,121,209	22,034,201	20,482,995
other	321,396	256,160	-20.3%	785,670	784,826	-0.1%	2,866,619	3,193,072	3,140,193
Total International Exports	**3,050,773**	**2,955,603**	**-3.1%**	**8,396,663**	**8,006,434**	**-4.6%**	**30,991,559**	**34,101,351**	**33,415,078**
1) Western Europe	231,363	210,583	-9.0%	633,156	589,590	-6.9%	2,205,438	2,452,978	2,271,334
2) Eastern Europe	6,331	6,243	-1.4%	14,829	22,488	51.6%	77,424	128,635	112,506
3) South East Asia	39,275	33,056	-15.8%	110,310	122,177	10.8%	471,009	450,560	523,389
4) Africa (exc. Egypt & Mid-East)	3,847	5,898	53.3%	12,203	16,273	33.4%	55,510	58,449	57,443
5) South America	49,997	38,016	-24.0%	120,386	116,729	-3.0%	320,364	438,697	480,691
6) Cent. Amer. & Caribb. (exc. Mex.)	23,888	10,642	-55.4%	42,934	31,926	-25.6%	92,166	106,767	114,194
7) Pacific Rim (including Japan)	774,321	767,836	-0.8%	2,028,078	2,026,074	-0.1%	7,470,609	8,077,526	9,033,885
8) Pacific Rim (excluding Japan)	361,098	366,110	1.4%	975,435	988,476	1.3%	3,665,521	3,913,771	4,327,703
9) Middle East	29,858	33,138	11.0%	70,303	87,094	23.9%	255,298	308,779	295,836
	SHARE OF TOTAL (%)								
United Kingdom	0.8%	1.5%		1.3%	1.3%		1.1%	1.2%	1.2%
Germany	1.6%	1.7%		1.6%	1.5%		1.4%	1.4%	1.3%
People's Republic of China	4.0%	5.2%		4.1%	4.8%		4.0%	3.9%	4.4%
Hong Kong	0.9%	0.6%		0.6%	0.5%		0.8%	0.6%	0.6%
Taiwan	1.8%	1.3%		1.6%	1.4%		1.6%	1.5%	1.6%
Japan	13.5%	13.6%		12.5%	13.0%		12.3%	12.2%	14.1%
South Korea	3.4%	3.2%		3.3%	3.3%		2.9%	3.4%	4.1%
India	1.1%	0.6%		0.7%	0.5%		0.4%	0.6%	1.0%
Australia	0.3%	0.7%		0.5%	0.6%		0.7%	0.5%	0.5%
Mexico	0.7%	0.9%		0.6%	0.7%		0.6%	0.7%	0.6%
United States	61.3%	62.1%		63.7%	62.6%		64.9%	64.6%	61.2%
other	10.5%	8.7%		9.4%	9.8%		9.2%	9.4%	9.4%
Total International Exports	**100.0%**	**100.0%**		**100.0%**	**100.0%**		**100.0%**	**100.0%**	**100.0%**
1) Western Europe	7.6%	7.1%		7.5%	7.4%		7.1%	7.2%	6.8%
2) Eastern Europe	0.2%	0.2%		0.2%	0.3%		0.2%	0.4%	0.3%
3) South East Asia	1.3%	1.1%		1.3%	1.5%		1.5%	1.3%	1.6%
4) Africa (exc. Egypt & Mid-East)	0.1%	0.2%		0.1%	0.2%		0.2%	0.2%	0.2%
5) South America	1.6%	1.3%		1.4%	1.5%		1.0%	1.3%	1.4%
6) Cent. Amer. & Caribb. (exc. Mex.)	0.8%	0.4%		0.5%	0.4%		0.3%	0.3%	0.3%
7) Pacific Rim (including Japan)	25.4%	26.0%		24.2%	25.3%		24.1%	23.7%	27.0%
8) Pacific Rim (excluding Japan)	11.8%	12.4%		11.6%	12.3%		11.8%	11.5%	13.0%
9) Middle East	1.0%	1.1%		0.8%	1.1%		0.8%	0.9%	0.9%

See attached NOTES for countries within listed regions.

B.C. ORIGIN EXPORTS to ALL COUNTRIES
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**853,435**	**728,531**	**-14.6%**	**2,347,769**	**1,908,403**	**-18.7%**	**28.0%**	**23.8%**
Lumber (softwood)	568,147	501,796	-11.7%	1,577,484	1,287,374	-18.4%	18.8%	16.1%
Cedar Shakes and Shingles	22,413	25,275	12.8%	54,259	59,015	8.8%	0.6%	0.7%
Plywood and Veneer (softwood)	44,957	29,455	-34.5%	118,521	80,865	-31.8%	1.4%	1.0%
Other Panel Products	76,511	59,708	-22.0%	195,778	156,927	-19.8%	2.3%	2.0%
Selected Value Added Wood Products	77,087	59,580	-22.7%	218,034	171,074	-21.5%	2.6%	2.1%
Logs	46,113	35,787	-22.4%	127,610	97,378	-23.7%	1.5%	1.2%
Other	18,208	16,930	-7.0%	56,082	55,771	-0.6%	0.7%	0.7%
PULP AND PAPER PRODUCTS	**410,396**	**469,139**	**14.3%**	**1,143,218**	**1,315,760**	**15.1%**	**13.6%**	**16.4%**
Pulp	223,503	306,484	37.1%	650,976	847,544	30.2%	7.8%	10.6%
Newsprint	64,099	46,578	-27.3%	161,411	134,016	-17.0%	1.9%	1.7%
Paper, Paperboard - exc. Newsprint	107,529	101,313	-5.8%	290,362	290,311	0.0%	3.5%	3.6%
Other	15,265	14,765	-3.3%	40,467	43,879	8.4%	0.5%	0.5%
AGRICULTURE AND FOOD OTHER THAN FISH	**107,419**	**125,734**	**17.0%**	**278,345**	**332,149**	**19.3%**	**3.3%**	**4.1%**
Fruit and Nuts	5,735	10,167	77.3%	19,783	29,771	50.5%	0.2%	0.4%
Vegetables	11,200	10,296	-8.1%	26,616	25,092	-5.7%	0.3%	0.3%
Other	90,484	105,270	16.3%	231,947	277,285	19.5%	2.8%	3.5%
FISH PRODUCTS	**69,856**	**75,126**	**7.5%**	**186,535**	**190,584**	**2.2%**	**2.2%**	**2.4%**
Whole Fish;Fresh, Ch'd, Froz. exc Salmon	13,835	13,142	-5.0%	26,173	25,792	-1.5%	0.3%	0.3%
Whole Salmon; Fresh, Chilled, Frozen	31,703	35,192	11.0%	92,517	92,317	-0.2%	1.1%	1.2%
Salmon; Fillets, Canned, Smoked, etc.	6,079	2,193	-63.9%	18,120	10,568	-41.7%	0.2%	0.1%
Other	18,238	24,599	34.9%	49,726	61,908	24.5%	0.6%	0.8%
METALLIC MINERAL PRODUCTS	**287,274**	**276,647**	**-3.7%**	**771,823**	**790,996**	**2.5%**	**9.2%**	**9.9%**
Copper Ores and Concentrates	118,633	89,559	-24.5%	310,097	265,510	-14.4%	3.7%	3.3%
Molybdenum Ores and Concentrates	38,212	40,983	7.3%	117,648	106,101	-9.8%	1.4%	1.3%
Unwrought Aluminum	53,631	59,731	11.4%	147,474	163,960	11.2%	1.8%	2.0%
Unwrought Zinc	45,979	65,852	43.2%	107,774	182,099	69.0%	1.3%	2.3%
Other	30,818	20,522	-33.4%	88,830	73,327	-17.5%	1.1%	0.9%
FABRICATED METAL PRODUCTS	**92,980**	**92,418**	**-0.6%**	**250,534**	**247,797**	**-1.1%**	**3.0%**	**3.1%**
ENERGY PRODUCTS	**591,457**	**580,133**	**-1.9%**	**1,823,807**	**1,598,888**	**-12.3%**	**21.7%**	**20.0%**
Natural Gas	263,471	269,350	2.2%	955,404	810,842	-15.1%	11.4%	10.1%
Coal	277,926	254,837	-8.3%	756,686	619,151	-18.2%	9.0%	7.7%
Electricity	11,427	38,546	237.3%	33,549	114,522	241.4%	0.4%	1.4%
Other	38,631	17,400	-55.0%	78,168	54,373	-30.4%	0.9%	0.7%
MACHINERY AND EQUIPMENT	**370,819**	**339,425**	**-8.5%**	**880,264**	**891,890**	**1.3%**	**10.5%**	**11.1%**
Motor Vehicles and Parts	36,232	35,672	-1.5%	100,384	103,125	2.7%	1.2%	1.3%
Electrical/Electronic/Communications	67,375	65,424	-2.9%	172,725	158,560	-8.2%	2.1%	2.0%
Scientific/Photographic/Measuring Equip., etc.	49,523	38,954	-21.3%	114,638	114,108	-0.5%	1.4%	1.4%
Other	217,689	199,374	-8.4%	492,516	516,097	4.8%	5.9%	6.4%
PLASTICS AND ARTICLES OF PLASTIC	**51,035**	**45,319**	**-11.2%**	**141,841**	**123,136**	**-13.2%**	**1.7%**	**1.5%**
CHEMICALS AND CHEMICAL PRODUCTS	**67,801**	**76,188**	**12.4%**	**148,216**	**188,420**	**27.1%**	**1.8%**	**2.4%**
APPAREL AND ACCESSORIES	**13,905**	**12,702**	**-8.7%**	**40,720**	**38,210**	**-6.2%**	**0.5%**	**0.5%**
TEXTILES	**5,204**	**3,767**	**-27.6%**	**12,661**	**11,638**	**-8.1%**	**0.2%**	**0.1%**
ALL OTHER COMMODITIES	**129,191**	**130,474**	**1.0%**	**370,930**	**368,572**	**-0.6%**	**4.4%**	**4.6%**
GRAND TOTAL	**3,050,773**	**2,955,603**	**-3.1%**	**8,396,663**	**8,006,434**	**-4.6%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to the U.S.A.
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**676,563**	**543,201**	**-19.7%**	**1,864,046**	**1,416,433**	**-24.0%**	**34.8%**	**28.3%**
Lumber (softwood)	436,073	359,666	-17.5%	1,216,269	923,392	-24.1%	22.7%	18.4%
Cedar Shakes and Shingles	21,032	23,987	14.1%	51,187	55,707	8.8%	1.0%	1.1%
Plywood and Veneer (softwood)	44,008	26,273	-40.3%	115,175	71,819	-37.6%	2.2%	1.4%
Other Panel Products	73,529	52,227	-29.0%	187,483	134,067	-28.5%	3.5%	2.7%
Selected Value Added Wood Products	67,180	52,189	-22.3%	189,888	149,553	-21.2%	3.5%	3.0%
Logs	23,072	17,721	-23.2%	69,550	49,434	-28.9%	1.3%	1.0%
Other	11,669	11,138	-4.5%	34,493	32,461	-5.9%	0.6%	0.6%
PULP AND PAPER PRODUCTS	**186,668**	**199,109**	**6.7%**	**527,599**	**555,661**	**5.3%**	**9.9%**	**11.1%**
Pulp	59,799	87,628	46.5%	178,149	235,199	32.0%	3.3%	4.7%
Newsprint	32,936	23,309	-29.2%	96,144	74,739	-22.3%	1.8%	1.5%
Paper, Paperboard - exc. Newsprint	82,204	75,365	-8.3%	220,674	210,179	-4.8%	4.1%	4.2%
Other	11,729	12,808	9.2%	32,633	35,545	8.9%	0.6%	0.7%
AGRICULTURE AND FOOD OTHER THAN FISH	**75,192**	**94,236**	**25.3%**	**203,255**	**249,630**	**22.8%**	**3.8%**	**5.0%**
Fruit and Nuts	3,122	8,168	161.6%	13,158	23,408	77.9%	0.2%	0.5%
Vegetables	10,977	9,868	-10.1%	25,982	24,439	-5.9%	0.5%	0.5%
Other	61,093	76,199	24.7%	164,115	201,783	23.0%	3.1%	4.0%
FISH PRODUCTS	**48,968**	**50,475**	**3.1%**	**126,986**	**118,039**	**-7.0%**	**2.4%**	**2.4%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	9,157	8,464	-7.6%	13,101	11,100	-15.3%	0.2%	0.2%
Whole Salmon; Fresh, Chilled, Frozen	28,328	32,079	13.2%	82,089	80,153	-2.4%	1.5%	1.6%
Salmon; Fillets, Canned, Smoked, etc.	2,497	67	-97.3%	7,025	480	-93.2%	0.1%	0.0%
Other	8,987	9,866	9.8%	24,742	26,306	6.3%	0.5%	0.5%
METALLIC MINERAL PRODUCTS	**55,732**	**79,405**	**42.5%**	**157,645**	**227,388**	**44.2%**	**2.9%**	**4.5%**
Copper Ores and Concentrates	0	0	NA	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	14,440	4,984	-65.5%	35,496	19,084	-46.2%	0.7%	0.4%
Unwrought Aluminum	5,541	5,302	-4.3%	17,911	13,174	-26.4%	0.3%	0.3%
Unwrought Zinc	24,006	53,271	121.9%	65,756	156,076	137.4%	1.2%	3.1%
Other	11,743	15,848	35.0%	38,482	39,054	1.5%	0.7%	0.8%
FABRICATED METAL PRODUCTS	**67,753**	**72,297**	**6.7%**	**189,313**	**191,347**	**1.1%**	**3.5%**	**3.8%**
ENERGY PRODUCTS	**313,394**	**325,761**	**3.9%**	**1,093,363**	**981,197**	**-10.3%**	**20.4%**	**19.6%**
Natural Gas	283,471	269,350	2.2%	955,404	810,842	-15.1%	17.9%	16.2%
Coal	11,759	551	-95.3%	39,954	1,667	-95.8%	0.7%	0.0%
Electricity	11,427	38,546	237.3%	33,549	114,522	241.4%	0.6%	2.3%
Other	26,737	17,314	-35.2%	64,455	54,166	-16.0%	1.2%	1.1%
MACHINERY AND EQUIPMENT	**230,445**	**248,181**	**7.7%**	**604,899**	**669,972**	**9.1%**	**11.3%**	**13.2%**
Motor Vehicles and Parts	31,875	32,222	1.1%	87,109	95,362	9.5%	1.6%	1.9%
Electrical/Electronic/Communications	49,871	42,837	-14.1%	125,864	110,815	-12.0%	2.4%	2.2%
Scientific/Photographic/Measuring Equip., etc.	27,452	25,193	-8.2%	69,556	73,261	5.3%	1.3%	1.5%
Other	121,248	147,929	22.0%	322,370	390,535	18.0%	6.0%	7.6%
PLASTICS AND ARTICLES OF PLASTIC	**46,413**	**41,915**	**-9.7%**	**130,816**	**113,813**	**-13.0%**	**2.4%**	**2.3%**
CHEMICALS AND CHEMICAL PRODUCTS	**46,381**	**56,178**	**21.1%**	**95,961**	**136,362**	**42.1%**	**1.8%**	**2.7%**
APPAREL AND ACCESSORIES	**11,454**	**10,407**	**-9.1%**	**33,239**	**31,987**	**-3.8%**	**0.6%**	**0.6%**
TEXTILES	**2,182**	**2,025**	**-7.2%**	**6,313**	**6,141**	**-2.7%**	**0.1%**	**0.1%**
ALL OTHER COMMODITIES	**109,134**	**112,925**	**3.5%**	**318,813**	**322,642**	**1.2%**	**6.0%**	**6.4%**
GRAND TOTAL	**1,870,279**	**1,836,115**	**-1.8%**	**5,351,918**	**5,010,400**	**-6.4%**	**100.0%**	**100.0%**

B.C. ORIGIN EXPORTS to JAPAN
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**126,786**	**111,880**	**-12.0%**	**331,848**	**282,385**	**-14.9%**	**31.5%**	**27.2%**
Lumber (softwood)	94,595	85,298	-9.8%	245,983	208,101	-15.4%	23.4%	20.1%
Cedar Shakes and Shingles	2	0	-100.0%	12	0	-100.0%	0.0%	0.0%
Plywood and Veneer (softwood)	547	1,243	127.2%	1,701	3,494	105.4%	0.2%	0.3%
Other Panel Products	1,835	3,784	106.2%	5,182	11,514	122.2%	0.5%	1.1%
Selected Value Added Wood Products	8,320	5,174	-37.8%	21,281	15,663	-26.4%	2.0%	1.5%
Logs	20,502	14,001	-31.7%	50,975	33,738	-33.8%	4.8%	3.3%
Other	983	2,080	111.6%	6,714	9,875	47.1%	0.6%	1.0%
PULP AND PAPER PRODUCTS	**23,139**	**25,563**	**10.5%**	**67,440**	**85,002**	**26.0%**	**6.4%**	**8.2%**
Pulp	21,617	24,376	12.8%	63,160	81,630	29.2%	6.0%	7.9%
Newsprint	521	443	-15.0%	1,642	1,268	-22.8%	0.2%	0.1%
Paper, Paperboard - exc. Newsprint	616	670	8.6%	1,836	1,816	-1.1%	0.2%	0.2%
Other	384	74	-80.8%	801	288	-64.1%	0.1%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**8,975**	**8,862**	**-1.3%**	**22,469**	**25,085**	**11.6%**	**2.1%**	**2.4%**
Fruit and Nuts	1,850	1,013	-45.2%	3,680	2,950	-19.8%	0.3%	0.3%
Vegetables	44	0	-100.0%	237	95	-59.8%	0.0%	0.0%
Other	7,081	7,849	10.8%	18,552	22,040	18.8%	1.8%	2.1%
FISH PRODUCTS	**5,772**	**10,389**	**80.0%**	**15,210**	**24,236**	**59.3%**	**1.4%**	**2.3%**
Whole Fish,Fresh, Ch'd, Froz. exc Salmon	2,428	1,507	-37.9%	5,630	6,735	19.6%	0.5%	0.6%
Whole Salmon, Fresh, Chilled, Frozen	581	1,142	96.5%	2,446	6,638	171.4%	0.2%	0.6%
Salmon, Fillets, Canned, Smoked, etc.	328	192	-41.3%	821	312	-62.0%	0.1%	0.0%
Other	2,435	7,547	209.9%	6,313	10,550	67.1%	0.6%	1.0%
METALLIC MINERAL PRODUCTS	**134,769**	**130,936**	**-2.8%**	**364,425**	**378,946**	**6.9%**	**33.7%**	**36.6%**
Copper Ores and Concentrates	75,478	71,389	-5.4%	185,063	207,172	11.9%	17.6%	20.0%
Molybdenum Ores and Concentrates	13,065	17,676	35.3%	40,461	36,190	-10.6%	3.8%	3.5%
Unwrought Aluminum	29,556	39,941	35.1%	89,126	116,281	30.5%	8.5%	11.2%
Unwrought Zinc	788	265	-66.4%	1,556	708	-54.6%	0.1%	0.1%
Other	15,882	1,665	-89.5%	38,218	18,595	-51.3%	3.6%	1.8%
FABRICATED METAL PRODUCTS	**1,139**	**1,574**	**38.2%**	**2,812**	**3,221**	**14.5%**	**0.3%**	**0.3%**
ENERGY PRODUCTS	**64,816**	**101,020**	**55.9%**	**189,067**	**197,823**	**4.6%**	**18.0%**	**19.1%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	64,815	101,002	55.8%	189,011	197,773	4.6%	18.0%	19.1%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	0	18	NA	51	49	-3.7%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**38,341**	**5,478**	**-85.7%**	**49,197**	**13,692**	**-72.2%**	**4.7%**	**1.3%**
Motor Vehicles and Parts	791	41	-94.9%	1,240	211	-83.0%	0.1%	0.0%
Electrical/Electronic/Communications	879	998	13.4%	4,025	2,875	-28.6%	0.4%	0.3%
Scientific/Photographic/Measuring Equip., etc.	1,054	1,249	18.5%	2,438	2,930	20.2%	0.2%	0.3%
Other	35,617	3,193	-91.0%	41,494	7,676	-81.5%	3.9%	0.7%
PLASTICS AND ARTICLES OF PLASTIC	**258**	**285**	**10.4%**	**716**	**667**	**-6.7%**	**0.1%**	**0.1%**
CHEMICALS AND CHEMICAL PRODUCTS	**7,772**	**4,346**	**-44.1%**	**12,083**	**17,714**	**46.6%**	**1.1%**	**1.7%**
APPAREL AND ACCESSORIES	**471**	**663**	**40.8%**	**1,539**	**1,746**	**13.4%**	**0.1%**	**0.2%**
TEXTILES	**157**	**40**	**-74.7%**	**283**	**89**	**-68.6%**	**0.0%**	**0.0%**
ALL OTHER COMMODITIES	**832**	**991**	**19.1%**	**5,560**	**6,993**	**25.8%**	**0.5%**	**0.7%**
GRAND TOTAL	413,223	401,726	-2.8%	1,052,643	1,037,597	-1.4%	100.0%	100.0%

BC STATS

(Rev 2 04, Rev 1 05, Rev Q1 06)

Source: Statistics Canada and BC Stats

B.C. ORIGIN EXPORTS TO THE EUROPEAN UNION (2007 membership)*
– SELECTED COMMODITIES –

	MARCH			YEAR-TO-DATE				
			CHANGE			CHANGE	SHARE	
	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 ($,000)	2007 ($,000)	2006-07 (%)	2006 (%)	2007 (%)
SOLID WOOD PRODUCTS	**20,505**	**25,665**	**25.2%**	**69,110**	**79,823**	**15.5%**	**11.0%**	**13.5%**
Lumber (softwood)	14,805	18,979	28.2%	51,007	59,459	16.6%	8.1%	10.1%
Cedar Shakes and Shingles	905	1,021	12.9%	1,926	2,437	26.5%	0.3%	0.4%
Plywood and Veneer (softwood)	145	1,489	926.3%	682	4,257	524.2%	0.1%	0.7%
Other Panel Products	35	205	492.9%	108	527	389.2%	0.0%	0.1%
Selected Value Added Wood Products	512	677	32.3%	3,655	1,988	-45.6%	0.6%	0.3%
Logs	0	0	NA	0	0	NA	0.0%	0.0%
Other	4,103	3,293	-19.7%	11,731	11,155	-4.9%	1.9%	1.9%
PULP AND PAPER PRODUCTS	**41,258**	**36,549**	**-11.4%**	**127,783**	**121,631**	**-4.8%**	**20.3%**	**20.6%**
Pulp	37,341	35,743	-4.3%	112,852	112,816	0.0%	18.0%	19.1%
Newsprint	72	0	-100.0%	72	0	-100.0%	0.0%	0.0%
Paper, Paperboard - exc. Newsprint	3,806	772	-79.7%	14,620	8,713	-40.4%	2.3%	1.5%
Other	39	34	-12.7%	239	102	-57.3%	0.0%	0.0%
AGRICULTURE AND FOOD OTHER THAN FISH	**2,116**	**2,354**	**11.2%**	**5,850**	**7,902**	**35.1%**	**0.9%**	**1.3%**
Fruit and Nuts	148	133	-10.8%	148	997	571.6%	0.0%	0.2%
Vegetables	27	0	-100.0%	151	19	-87.2%	0.0%	0.0%
Other	1,941	2,221	14.5%	5,551	6,886	24.0%	0.9%	1.2%
FISH PRODUCTS	**3,952**	**3,704**	**-6.3%**	**12,340**	**12,998**	**5.3%**	**2.0%**	**2.2%**
Whole Fish Fresh, Chl'd, Froz. exc Salmon	901	1,147	27.3%	2,400	1,860	-22.5%	0.4%	0.3%
Whole Salmon: Fresh, Chilled, Frozen	1,164	1,045	-10.2%	3,678	3,133	-14.8%	0.6%	0.5%
Salmon: Fillets, Canned, Smoked, etc.	1,790	1,420	-20.6%	6,087	7,261	19.3%	1.0%	1.2%
Other	97	92	-5.1%	176	744	323.9%	0.0%	0.1%
METALLIC MINERAL PRODUCTS	**7,629**	**15,539**	**103.7%**	**35,938**	**47,718**	**32.8%**	**5.7%**	**8.1%**
Copper Ores and Concentrates	0	0	NA	0	0	NA	0.0%	0.0%
Molybdenum Ores and Concentrates	6,824	14,924	118.7%	32,540	36,733	12.9%	5.2%	6.2%
Unwrought Aluminum	81	281	248.7%	420	661	57.3%	0.1%	0.1%
Unwrought Zinc	0	0	NA	0	0	NA	0.0%	0.0%
Other	725	334	-53.9%	2,978	10,325	246.7%	0.5%	1.8%
FABRICATED METAL PRODUCTS	**1,097**	**1,061**	**-3.3%**	**3,379**	**3,345**	**-1.0%**	**0.5%**	**0.6%**
ENERGY PRODUCTS	**93,332**	**69,266**	**-25.8%**	**246,162**	**179,012**	**-27.3%**	**39.2%**	**30.4%**
Natural Gas	0	0	NA	0	0	NA	0.0%	0.0%
Coal	93,316	69,261	-25.8%	246,135	178,989	-27.3%	39.2%	30.4%
Electricity	0	0	NA	0	0	NA	0.0%	0.0%
Other	16	6	-63.1%	27	23	-14.5%	0.0%	0.0%
MACHINERY AND EQUIPMENT	**50,827**	**37,678**	**-25.9%**	**101,699**	**103,164**	**1.4%**	**16.2%**	**17.5%**
Motor Vehicles and Parts	1,342	529	-60.6%	3,168	1,404	-55.7%	0.5%	0.2%
Electrical/Electronic/Communications	6,084	14,139	132.4%	16,742	25,440	52.0%	2.7%	4.3%
Scientific/Photographic/Measuring Equip., etc.	8,562	5,601	-34.6%	19,467	19,215	-1.3%	3.1%	3.3%
Other	34,839	17,409	-50.0%	62,322	57,105	-8.4%	9.9%	9.7%
PLASTICS AND ARTICLES OF PLASTIC	**2,005**	**989**	**-50.8%**	**3,718**	**2,524**	**-32.1%**	**0.6%**	**0.4%**
CHEMICALS AND CHEMICAL PRODUCTS	**1,367**	**4,205**	**207.6%**	**4,887**	**9,053**	**85.3%**	**0.8%**	**1.5%**
APPAREL AND ACCESSORIES	**971**	**1,056**	**8.8%**	**3,733**	**2,746**	**-26.4%**	**0.6%**	**0.5%**
TEXTILES	**417**	**201**	**-51.8%**	**596**	**410**	**-31.1%**	**0.1%**	**0.1%**
ALL OTHER COMMODITIES	**4,973**	**9,125**	**83.5%**	**12,860**	**19,103**	**48.5%**	**2.0%**	**3.2%**
GRAND TOTAL	**230,453**	**207,394**	**-10.0%**	**628,054**	**589,425**	**-6.1%**	**100.0%**	**100.0%**

* Note that as of January 1, 2007 the European Union expanded to include two new members: Bulgaria and Romania. These figures include those countries.